



Travel Proposal prepared by Pippa
Sluis of Three Islands NZ Limited

Arrive: 23 December 2017

Leave: 6 January 2018

Dated 26 March 2017

Prepared for [REDACTED]

Dear [REDACTED],

Thank you for choosing Three Islands NZ for your travel needs. Below is your personalised travel proposal.

Your travel details are:

Arrive in Christchurch on:	23 December 2017
Depart from Auckland on:	6 January 2018
Number in party:	8 adults, one two year-old child (possibly 2 more adults)
Type of holiday specified:	See as much as possible
How are you going to get around:	Private driver
Special needs (if any specified):	One strict gluten-free diet

Please note all prices are in New Zealand Dollars and are subject to availability at the time of booking.

Accommodation consists of 4 x double bedrooms.

I have managed to obtain a very competitive price for your own private driver / tour guide, using the same company for both Islands, and only two drivers (one on each Island). The vehicle included in this quote is a Toyota Hiace. If you would like to upgrade to a Mercedes Sprinter it would be an extra \$4970 (\$621 each). The company I have chosen is not charging a surcharge for the five public holidays. In addition, if you engage us, Three Islands NZ will only take half of our usual commission for your chauffer service.

Per person, this private tour guide works out at approximately the same price as a coach trip but you will have the personal touch and the independence to go wherever you like, whenever you like.

The activities proposed here are for all of you but if there are activities you would like to do separately just let me know. I want to make it perfect for you. If there are excursions you would like adding to your itinerary or ones taken off please just let me know, this proposal is to give you an idea of what you can see and do. The activities highlighted in red would require booking as soon as possible so if you would like to engage us I would book them straightaway. The others are suggestions that I think you would like, most of which are free.

Our service includes not only researching, planning and booking your holiday, but also our commitment to you 24/7 while you are in New Zealand. If you have any emergencies or requests while you are here, you will be able to contact us straight away via the smart phone we provide you with (that will have your itinerary loaded in to it). We can recommend and book restaurants, events, theatre shows, anything you like. Just ask. If you think of something over the next few months or even while you're here, you can just contact us and we'll do our best to make it happen.

To enable us to confirm this itinerary at the quoted price please reply to pippa@threeislandsnz.com within 7 days. We will then send you an invoice for 25% of the total cost. Once this has been paid we will make the bookings. Please see below for a summary of your travel details. When you have fully paid we will provide you with a detailed itinerary.

We look forward to hearing from you.

Kindest regards

Pippa Sluis

Director or Three Islands NZ

DATE: 24 December 2017

ARRIVE: Christchurch International Airport
TRAVEL MODE: Chauffeur
TRAVEL: Christchurch Airport to Accommodation
TRAVEL TIME: 35 minutes

ACCOMODATION: Le Petit Hotel, Sumner

ACTIVITIES:

Afternoon: **Tram City Tour (hop on hop off)**. The friendly and knowledgeable drivers will inform you about the city, its landmarks and local sights. Your day-long ticket allows you to get on and off the Tram as often as you please!



DATE: 25 December 2017

TRAVEL: N/A

ACCOMODATION: Le Petit Hotel, Sumner

ACTIVITIES:

Morning: Walk from Sumner beach to Taylors Mistake
Lunch: Three course Christmas lunch (approx. \$100pp)
Afternoon: **Punt on the Avon River**. Glide along the tranquil Avon River in Christchurch, as a skilled punter in traditional Edwardian attire propels you slowly along the water through the botanic gardens.



DATE: 26 December 2017

TRAVEL MODE: Chauffeur
TRAVEL: Christchurch to Franz Josef
TRAVEL TIME: 5 hours

ACCOMODATION: Aspen Court Motel

ACTIVITIES:

Morning: Visit Castle Hill (movie location) and feed the kea (parrots) in Arthur's Pass. Visit the Arthur's Pass chapel with its stunning views and stop at the Otira viaduct lookout.
Afternoon: **West Coast Wildlife Centre**. See Kiwi in their natural bush habitat
Evening: Glacier Hot Pools – lie back and relax in the heart of the rainforest



DATE: 27 December 2017
TRAVEL MODE: Chauffeur
TRAVEL: Franz Josef to Queenstown
TRAVEL TIME: 4 hours 40 minutes

ACCOMODATION: Amity Lodge

ACTIVITIES:

Morning: Helicopter flight with snow landing on both Fox and Franz Josef Glaciers

Afternoon: En-route visit Lake Matheson Mirror Lake, walk to Fox Glacier Terminal face, walk the stunning Blue Pools Track and relax at the amazing Cardrona Hotel with a drink.



DATE: 28 December 2017
TRAVEL MODE: Chauffeur
TRAVEL: Queenstown
TRAVEL TIME: N/A

ACCOMODATION: Amity Lodge

ACTIVITIES:

Morning: Ride up the Gondola for amazing views of Queenstown and beyond or go for an exhilarating ride on the famous Shotover Jet

Afternoon: Tour of the beautiful Arrowtown and it's gold mining history

Evening: At 6pm board the famous Earnslaw Steamship for your Walter Peak gourmet BBQ. After dinner, an entertaining and informative demonstration gives you a glimpse of life in the high country.



DATE: 29 December 2017
TRAVEL MODE: Chauffeur
TRAVEL: Queenstown – Milford Sound –Queenstown
TRAVEL TIME: 3 hours 45 minutes each way

ACCOMODATION: Amity Lodge

ACTIVITIES:

Morning: Take a stunning drive through Fiordland national park capturing the Avenue of the Disappearing Mountain and the Mirror Lakes

Afternoon: Cruise around Milford Sound

Evening: Drive back to Queenstown



DATE: 30 December 2017
TRAVEL MODE: Chauffeur
TRAVEL: Queenstown to Dunedin
TRAVEL TIME: 3 hours 30 minutes

ACCOMODATION: Hotel St Clair

ACTIVITIES:

Morning: Drive via the historic Cromwell Heritage Town for a selection of boutique shops, art galleries and cosy cafes.
Afternoon: Tour of Dunedin City and Heritage buildings



DATE: 31 December 2017
TRAVEL MODE: Chauffeur
TRAVEL: Queenstown to Dunedin
TRAVEL TIME: N/A

ACCOMODATION: Hotel St Clair

ACTIVITIES:

Morning: **Wildlife Encounters Tour and Cruise** - a brilliant opportunity to photograph Hooker's Sea lions, Yellow-eyed Penguins, Blue Penguins, a breeding colony of New Zealand Fur Seals and Albatross
Evening: New Years Eve



DATE: 1 January 2018
TRAVEL MODE: Flight
TRAVEL: Dunedin to Wellington
TRAVEL TIME: 1 hour 10 minutes
DEPART: 10.25AM ARRIVE: 11.35AM

ACCOMODATION: QT Museum Wellington

ACTIVITIES:

Morning: Flight over the South Island to Wellington
Afternoon: Te Papa Museum – our amazing national museum and art gallery
Evening: Dinner on the capital city's waterfront



DATE: 2 January 2018
TRAVEL MODE: Chauffeur
TRAVEL: Wellington
TRAVEL TIME: N/A

ACCOMODATION: QT Museum Wellington
(\$260)

ACTIVITIES:

Morning: Cable Car ride up to the botanic gardens and take a tour around NZ's Parliament

Afternoon: **Weta Studios**. Go on a journey from Middle-earth to Tracy Island and beyond as you explore 20 years of award-winning creativity



DATE: 3 January 2018
TRAVEL MODE: Chauffeur
TRAVEL: Wellington to Rotorua
TRAVEL TIME: 5 hour 30 minutes

ACCOMODATION: Wai Ora Lakeside Spa Resort

ACTIVITIES:

Morning: Take in the views of the Dessert Road

Lunch: Explore Lake Taupo and its lovely town

Evening: **Tamaki Maori Village Cultural Evening** where you will experience ceremonial rituals, powerful performances and hangi feasting.



DATE: 4 January 2018
TRAVEL MODE: Chauffeur
TRAVEL: Rotorua to Auckland
TRAVEL TIME: 2 hours 30 minutes

ACCOMODATION: Sky City Grand Hotel

ACTIVITIES:

Morning: Wai-O-Tapu Thermal Wonderland.

Enjoy viewing unique and unbelievable volcanic features as you walk at your own pace along well-defined tracks

Afternoon Experience the magic of **Hobbiton** or enjoy a boat ride under thousands of glowworms at **Waitomo Caves**

Evening: Dinner at Auckland viaduct



Pippa Sluis, Dunedin,

DATE: 5 January 2018
TRAVEL MODE: Chauffeur
TRAVEL: Auckland
TRAVEL TIME: N/A

ACCOMODATION: Sky City Grand Hotel

ACTIVITIES:

Daytime: Experience the abundant marine life on board the **Whale & Dolphin Safari** or go for a guided tour to Auckland's wild black sand beaches and lush rainforests **Beach & Bush Tour**

Evening: Dinner at the top of the skytower 190 metres above the ground with remarkable 360 degree views of Auckland city.



DATE: 6 January 2018
TRAVEL MODE: Chauffeur
TRAVEL: Auckland CBD to Airport
TRAVEL TIME: 35 minutes



Total Cost: \$ 47,605 (\$5289 each) New Zealand Dollars

This includes all accommodation, transportation, tour guide and activities highlighted in red (including 4 gourmet dinners including Christmas day).

Accommodation - \$16,691 (average of \$160 per person per night)

Activities - \$12,610 (\$1576 per person)

Travel with New Zealand Chauffeur- \$16,928 (\$2116 each)

Flights - \$1376 – includes one domestic flight each (\$152).

If you would like a breakdown cost of each accommodation and activity please just ask.

TERMS AND CONDITIONS

Please read this carefully and check the accuracy of all the details in this proposal

Quoted Prices

1) All prices indicated are in New Zealand Dollars (NZD). Where possible an amount may be indicated in your home currency. Due to foreign exchange rates changing we strongly recommend that you check your banks exchange rate before making a payment. Three Islands NZ Ltd can only confirm quotes based in New Zealand Dollars and this is what you will need to pay to complete your booking. The services that we arrange for you are shown on the itinerary and outlined within this document..

Payment Options:

2) To approve the itinerary (contract), return this email to pippa@threeislandsnz.com. We will then send you an invoice for 25 percent of the total booking price (a non-refundable deposit). Full payment (the remainder) is due within 60 days of your arrival in New Zealand (or 60 days prior to the use of a service we provide). For further explanation please visit <http://www.threeislandsnz.com/how-it-works>.

3) If a booking is made less than 60 days before tour commencement, then payment is required in full at the time of confirming your booking. We will send you an invoice which will need to be paid within 5 days.

4) All prices are quoted in NZ dollars unless otherwise specified. Prices include New Zealand Goods and Services Tax at 15%. Payment can be made by Paypal, direct bank (telegraphic) transfers or credit card. Payments made by credit card will incur a transaction fee of 2%.

Cancellation of Booking

5) It is recommended that you take out travel insurance covering cancellation. In the event of a cancellation 30 to 60 days prior to tour commencement, we will refund 50% of the package price. In the event of a cancellation 29 days or less prior to tour commencement, there will be no refund. This cancellation policy is subject to change during peak season and special events, in this case you will be notified prior to confirmation of booking.

Changes or Cancellation by Us

6) Before you enter into a contract with us, we reserve the right to change any of the facilities, services or prices described in our itinerary or on our website. It is highly unlikely we will have to make any changes to your holiday and any changes will usually be very minor. If a major change becomes necessary, we will inform you as soon as reasonably possible. We will not refund any personal expenses you may have incurred as a result of your booking, such as your flights (international or national) and any other payments or bookings you have made that are outside the services provided for in this contract (insurances, equipment purchases, visas, vaccinations etc). Where a major change or cancellation arises from circumstances that are out of our control, we will endeavour to refund all sums as yet unpaid by us to our suppliers, however it is your responsibility to claim the remainder of any irrecoverable payments and charges from your travel insurers.

Disclaimer

7) The information provided or indicated by Three Islands NZ on things like climate, clothing, baggage, travel, accommodation, special equipment etc. is given in good faith but without responsibility on the part of Three Islands NZ.

Accommodation Provision

8) Accommodation is usually in twin or double rooms unless stated otherwise. Where a single room is requested, we will try to accommodate this but a single supplement will often apply – we will, of course, inform you of this at the time of booking. When making a booking you accept that this additional supplement may apply and, where appropriate, you will be advised and invoiced for the relevant amount.

Personal Travel Insurance

9) We highly recommend that you are insured against medical and personal accident risks. It is your responsibility to ensure that the insurance cover you purchase is adequate. We strongly recommend that you take out an insurance policy at the same time as booking. All luggage and personal equipment are, at all times, at your own risk. We will not be responsible for any loss, damage to your luggage and/or personal equipment. We therefore recommend that your insurance policy includes cover for baggage and personal items. Contact us if you would like a New Zealand based company to insure you during your stay.

Travel Visas

10) If you are unsure about you will require a visa to travel to New Zealand a list of "visa free" countries can be found at: <https://www.immigration.govt.nz/new-zealand-visas/apply-for-a-visa/tools-and-information/general-information/visa-waiver-countries>

INFORMATION

How we work:

View our easy planning steps by clicking: <http://www.threeislandsnz.com/how-it-works>
For frequently asked questions please see <http://www.threeislandsnz.com/faqs>

If using rental vehicles:

You must carry your National (native) Driver license (if your license is not in English you will also need an International license). There will be no refund available to you for unused rental days.

Special requirements or requests:

We have made every effort to ensure that any special requirements you may have asked for are catered for. Before you confirm this itinerary please ensure that we are made aware of any special requirements (e.g. vegan food, late arrival, mobility limitations, young children, etc...).